ENC. $\qquad$
March 20, $2 \overline{2012}$


# THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA 

## MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD
OSPREY, FLORIDA 34229
TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

TO: $\quad$| Members of the School Board |
| :--- |
|  |
| Lori White, Superintendent |
|  |
|  |

FROM: Pat Black, CPPB, Director of Materials Management

## TITLE: APPROVAL TO AWARD BID \#12-0006 FOR LANDSCAPE PLANTS AND GROUND MAINTENANCE MATERIALS AND SERVICES

Bids to provide 'Landscape Plants and Ground Maintenance Materials and Services' were received from four vendors on February 15, 2012. The bids of Big Earth Landscape Supply and Hazeltine Nurseries, Inc., were the best low bids meeting the advertised specifications based on a sealed scenario. Reasons for not selecting the apparent low bid are included with the bid tabulation. This bid is for a period of one year with the option to renew for two additional one-year periods. The funding for these purchases is contained in the transfer from capital budget allocated to the Facilities Services Department.

Requested by: Jody Dumas
"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120. Florida Statutes."

Posting Date: 03-13-12

Not to exceed
Fiscal Impact: $\quad \$ 325,000$

Recommended Motion: That the bids of Big Earth Landscape Supply and Hazeltine Nurseries, Inc., to provide 'Landscape Plants and Ground Maintenance Materials and Services’ in an amount not to exceed $\$ 325,000$, be approved for award and purchase.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Tabulation for Landscape Plants and Ground Maintenance Materials and Services - Bid \#12-0006
Opened February 15, 2012 at 1:00 p.m.

| Cost equip servi | to provide all materials, labor, supervision, fuel, travel, ment, and tools necessary to perform the requested ces | $\begin{aligned} & 1 \text { Stop Le } \\ & \text { Sur } \end{aligned}$ | andscape ply | Big Earth Sup | Landscape ply | Hazeltine | urseries, | John Dee | dscapes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Common Reference (Genus Species Reference) | Unit Cost Pick-up | Unit Cost <br> Delivered | Unit Cost Pick-up | Unit Cost Delivered | Unit Cost Pick-up | Unit Cost Delivered | Unit Cost Pick-up | Unit Cost Delivered |
| LAND | SCAPE PLANTS |  |  |  |  |  |  |  |  |
| ACC | ENT PLANTS |  |  |  |  |  |  |  |  |
| 1 | Blue Flag Iris (Iris virginica) |  |  |  |  |  |  |  |  |
|  | 1 Gallon: |  |  |  |  | \$2.90 | \$3.48 |  |  |
|  | 3 Gallon: |  |  |  |  | \$6.42 | \$7.70 |  |  |
|  | Alternate Size: |  |  |  |  |  |  |  |  |
|  | Alternate Price: |  |  |  |  | \$0.76 | \$0.91 |  |  |
| 2 | Chapman's Senna (Senna mexicana) |  |  |  |  |  |  |  |  |
|  | 1 Gallon: |  |  |  |  | \$3.23 | \$3.87 |  |  |
|  | 3 Gallon: |  |  |  |  | \$7.65 | \$9.18 |  |  |
|  | Alternate Size: |  |  |  |  | 7 g | llon |  |  |
|  | Alternate Price: |  |  |  |  | \$37.61 | \$45.13 |  |  |
| 3 | Prostrate Porterweed (Stachytarpheta jamaicensis) |  |  |  |  |  |  |  |  |
|  | 1 Gallon: |  |  |  |  | \$2.62 | \$3.14 |  |  |
|  | 3 Gallon: |  |  |  |  | \$5.77 | \$6.92 |  |  |
|  | Alternate Size: |  |  |  |  |  |  |  |  |
|  | Alternate Price: |  |  |  |  |  |  |  |  |
| 4 | Purple Porterweed (Stachytarpheta urticifolia ) |  |  |  |  |  |  |  |  |
|  | 1 Gallon: |  |  |  |  | \$2.56 | \$3.07 |  |  |
|  | 3 Gallon: |  |  |  |  | \$5.77 | \$6.92 |  |  |
|  | Alternate Size: |  |  |  |  |  |  |  |  |
|  | Alternate Price: |  |  |  |  |  |  |  |  |
| 5 | Red Pentas (Pentas lanceolata) |  |  |  |  |  |  |  |  |
|  | 1 Gallon: |  |  |  |  | \$1.87 | \$2.24 |  |  |
|  | 3 Gallon: |  |  |  |  | \$7.01 | \$8.41 |  |  |
|  | Alternate Size: |  |  |  |  |  |  |  |  |
|  | Alternate Price: |  |  |  |  |  |  |  |  |

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Tabulation for Landscape Plants and Ground Maintenance Materials and Services - Bid \#12-0006
Opened February 15, 2012 at 1:00 p.m.


THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Tabulation for Landscape Plants and Ground Maintenance Materials and Services - Bid \#12-0006
Opened February 15, 2012 at 1:00 p.m.


THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Tabulation for Landscape Plants and Ground Maintenance Materials and Services - Bid \#12-0006
Opened February 15, 2012 at 1:00 p.m.


THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Tabulation for Landscape Plants and Ground Maintenance Materials and Services - Bid \#12-0006
Opened February 15, 2012 at 1:00 p.m.


THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Tabulation for Landscape Plants and Ground Maintenance Materials and Services - Bid \#12-0006
Opened February 15, 2012 at 1:00 p.m.


THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Tabulation for Landscape Plants and Ground Maintenance Materials and Services - Bid \#12-0006
Opened February 15, 2012 at 1:00 p.m.


THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Tabulation for Landscape Plants and Ground Maintenance Materials and Services - Bid \#12-0006
Opened February 15, 2012 at 1:00 p.m.


THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Tabulation for Landscape Plants and Ground Maintenance Materials and Services - Bid \#12-0006
Opened February 15, 2012 at 1:00 p.m.


THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Tabulation for Landscape Plants and Ground Maintenance Materials and Services - Bid \#12-0006
Opened February 15, 2012 at 1:00 p.m.


THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Tabulation for Landscape Plants and Ground Maintenance Materials and Services - Bid \#12-0006
Opened February 15, 2012 at 1:00 p.m.


THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Tabulation for Landscape Plants and Ground Maintenance Materials and Services - Bid \#12-0006
Opened February 15, 2012 at 1:00 p.m.


THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Tabulation for Landscape Plants and Ground Maintenance Materials and Services - Bid \#12-0006
Opened February 15, 2012 at 1:00 p.m.


THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Tabulation for Landscape Plants and Ground Maintenance Materials and Services - Bid \#12-0006
Opened February 15, 2012 at 1:00 p.m.

| Cost equip servic | to provide all materials, labor, supervision, fuel, travel, ment, and tools necessary to perform the requested ces | 1 Stop La Sup | andscape ply | Big Earth Sup | andscape ply | Hazeltine | Nurseries, <br> c. | John Deer | dscapes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Common Reference (Genus Species Reference) | Unit Cost Pick-up | Unit Cost Delivered | Unit Cost Pick-up | Unit Cost Delivered | Unit Cost Pick-up | Unit Cost Delivered | Unit Cost Pick-up | Unit Cost Delivered |
| LAND | DSCAPE PLANTS - Continued |  |  |  |  |  |  |  |  |
| TREE | ES - Continued |  |  |  |  |  |  |  |  |
| 66 | Cassia Fistula (Callistemon viminallis) |  |  |  |  |  |  |  |  |
|  | 7 Gallon: |  |  |  |  | \$34.90 | \$41.88 |  |  |
|  | 15 Gallon: |  |  |  |  | \$59.50 | \$71.40 |  |  |
|  | Alternate Size: |  |  |  |  | 30 g | llon |  |  |
|  | Alternate Price: |  |  |  |  | \$129.50 | \$155.40 |  |  |
| 67 | Crape Myrtle-White, Lavender, Pink (Lagerstroemia indica) |  |  |  |  |  |  |  |  |
|  | 7 Gallon: |  |  |  |  | \$14.28 | \$17.14 |  |  |
|  | 15 Gallon: |  |  |  |  | \$48.04 | \$58.37 |  |  |
|  | Alternate Size: |  |  |  |  | 30 g | llon |  |  |
|  | Alternate Price: |  |  |  |  | \$84.50 | \$101.40 |  |  |
| 68 | DD Blanchard Magnolia (Magnolia grandiflora) |  |  |  |  |  |  |  |  |
|  | 15 Gallon: |  |  |  |  | \$42.00 | \$50.40 |  |  |
|  | 30 Gallon: |  |  |  |  | \$74.80 | \$89.76 |  |  |
|  | Alternate Size: |  |  |  |  | 65 g | allon |  |  |
|  | Alternate Price: |  |  |  |  | \$148.50 | \$178.20 |  |  |
| 69 | East Palatka Holly (Ilex x attentuata "East Platka") |  |  |  |  |  |  |  |  |
|  | 15 Gallon: |  |  |  |  | \$48.04 | \$57.65 |  |  |
|  | 30 Gallon: |  |  |  |  | \$82.41 | \$98.89 |  |  |
|  | Alternate Size: |  |  |  |  | 65 g | llon |  |  |
|  | Alternate Price: |  |  |  |  | \$134.50 | \$161.40 |  |  |
| 70 | Laurel Oak (Quercus laurifolia) |  |  |  |  |  |  |  |  |
|  | Size: 12-14 ft., 3-4" Caliper, Grade 1 |  |  |  |  | \$190.61 | \$228.73 | $\begin{gathered} \$ 165.00 \\ \# 71424-035 \end{gathered}$ | \$165.00 |
|  | Alternate Size: |  |  |  |  |  |  |  |  |
|  | Alternate Price: |  |  |  |  |  |  |  |  |

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Tabulation for Landscape Plants and Ground Maintenance Materials and Services - Bid \#12-0006
Opened February 15, 2012 at 1:00 p.m.


THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Tabulation for Landscape Plants and Ground Maintenance Materials and Services - Bid \#12-0006
Opened February 15, 2012 at 1:00 p.m.


THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Tabulation for Landscape Plants and Ground Maintenance Materials and Services - Bid \#12-0006
Opened February 15, 2012 at 1:00 p.m.

| Cost to provide all materials, labor, supervision, fuel, travel, equipment, and tools necessary to perform the requested services |  | 1 Stop Landscape Supply |  | Big Earth Landscape Supply |  | Hazeltine Nurseries, Inc. |  | John Deere Landscapes |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Common Reference (Genus Species Reference) | Unit Cost Pick-up | Unit Cost Delivered | Unit Cost Pick-up | Unit Cost Delivered | Unit Cost Pick-up | Unit Cost Delivered | Unit Cost Pick-up | Unit Cost Delivered |
| LANDSCAPE PLANTS - Continued |  |  |  |  |  |  |  |  |  |
| TREES - Continued |  |  |  |  |  |  |  |  |  |
| 81 | Southern Magnolia (Magnolia grandiflora) |  |  |  |  |  |  | Magnolia Brown | racken's auty |
|  | Size: 12-14 ft., 3-4" Caliper, Grade 1 |  |  |  |  | \$149.60 | \$179.52 | $\begin{gathered} \$ 125.00 \\ \# 68780-314 \end{gathered}$ | \$125.00 |
| Alternate Size: |  |  |  |  |  |  |  |  |  |
| Alternate Price: |  |  |  |  |  |  |  |  |  |
| 82 | Sugarberry, Hackberry (Celtis laevigata) |  |  |  |  |  |  |  |  |
|  | Size: 12-14 ft., 3-4" Caliper, Grade 1 |  |  |  |  | \$164.50 | \$197.40 |  |  |
| Alternate Size: |  |  |  |  |  |  |  |  |  |
| Alternate Price: |  |  |  |  |  |  |  |  |  |
| 83 | Sweetbay Magnolia (Magnolia virginiana) |  |  |  |  |  |  |  |  |
|  | Size: 12-14 ft., 3-4" Caliper, Grade 1 |  |  |  |  | \$199.00 | \$238.80 |  |  |
| Alternate Size: |  |  |  |  |  |  |  |  |  |
| Alternate Price: |  |  |  |  |  |  |  |  |  |
| 84 | Sycamore (Platanus occidentalis) |  |  |  |  |  |  |  |  |
|  | Size: 12-14 ft., 3-4" Caliper, Grade 1 |  |  |  |  | \$164.00 | \$196.80 |  |  |
| Alternate Size: |  |  |  |  |  |  |  |  |  |
| Alternate Price: |  |  |  |  |  |  |  |  |  |
| 85 | Winged Elm (Ulmus alata) |  |  |  |  |  |  |  |  |
|  | Size: 12-14 ft., 3-4" Caliper, Grade 1 |  |  |  |  | \$189.10 | \$226.92 |  |  |
| Alternate Size: |  |  |  |  |  |  |  |  |  |
| Alternate Price: |  |  |  |  |  |  |  |  |  |

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Tabulation for Landscape Plants and Ground Maintenance Materials and Services - Bid \#12-0006
Opened February 15, 2012 at 1:00 p.m.


THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Tabulation for Landscape Plants and Ground Maintenance Materials and Services - Bid \#12-0006
Opened February 15, 2012 at 1:00 p.m.


THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Tabulation for Landscape Plants and Ground Maintenance Materials and Services - Bid \#12-0006
Opened February 15, 2012 at 1:00 p.m.


THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Tabulation for Landscape Plants and Ground Maintenance Materials and Services - Bid \#12-0006
Opened February 15, 2012 at 1:00 p.m.


THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Tabulation for Landscape Plants and Ground Maintenance Materials and Services - Bid \#12-0006
Opened February 15, 2012 at 1:00 p.m.


THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Tabulation for Landscape Plants and Ground Maintenance Materials and Services - Bid \#12-0006
Opened February 15, 2012 at 1:00 p.m.


THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Tabulation for Landscape Plants and Ground Maintenance Materials and Services - Bid \#12-0006
Opened February 15, 2012 at 1:00 p.m.

| Cost to provide all materials, labor, supervision, fuel, travel, equipment, and tools necessary to perform the requested services |  | Hazeltine Nurseries, Inc. | John Deere Landscapes |
| :---: | :---: | :---: | :---: |
| GROUNDS MAINTENANCE MATERIALS - Continued |  |  |  |
| BALANCE OF LINE - MATERIALS |  |  |  |
| 111 | For materials not listed above: | Percentage (\%) discount off wholesale price | Percentage (\%) discount off wholesale price |
| a | Aquatic Plants | 15\% |  |
| b | Ferns | 15\% |  |
| c | Grasses | 15\% |  |
| d | Ground Covers | 15\% |  |
| e | Palms | 15\% |  |
| $f$ | Plants | 15\% |  |
| g | Shrubs | 15\% |  |
| h | Sods | 15\% |  |
| i | Trees | 15\% |  |
| j | Tree/Shrubs | 15\% |  |
| k | Vines | 15\% |  |
| 1 | Clay | 15\% |  |
| m | Mulch | 15\% (\$48.00-15\% = \$40.80) |  |
| n | Sand | 15\% |  |
| 0 | Shell | 15\% |  |
| p | Top Soil | 15\% |  |
| q | Fill Dirt | 15\% |  |
| r | Cloth Weed Mat | 15\% |  |
| s | Crushed Concrete | 15\% |  |
|  | All other landscape plants and grounds maintenance materials (list if necessary) | 15\% |  |
|  |  | $\begin{aligned} & \text { Accent Boulders - 15\% } \\ & (\$ 98.00-15 \%=\$ 83.30) \end{aligned}$ |  |

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Tabulation for Landscape Plants and Ground Maintenance Materials and Services - Bid \#12-0006
Opened February 14, 2012 at 1:00 p.m.

| Cost to <br> supervis <br> and to <br> reque | to provide all materials, labor, rvision, fuel, travel, equipment, ools necessary to perform the sted services | 1 Stop Landscape Supply |  |  | Big Earth Landscape Supply |  |  | Hazeltine Nurseries, Inc. |  |  | John Deere Landscapes |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| HOURLY LABOR RATES |  | Rate per hour |  |  | Rate per hour |  |  | Rate per hour |  |  | Rate per hour |  |  |
| For various services i.e., maintaining existing beds, planting, mulching, installation, etc. |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 112 | Hourly rate for standard working hours (Monday - Friday from 7:00 a.m. to 5:00 p.m.). |  |  |  |  |  |  | \$21.00 |  |  |  |  |  |
| $113$ | Hourly rate for non-standard working hours (Monday - Friday prior to 7:00 a.m. and after 5:00 p.m., and Saturday and Sunday). |  |  |  |  |  |  | \$23.00 |  |  |  |  |  |
| EQUIPMENT \& OPERATOR(S) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 114 | For use of heavy equipment, i.e., backhoe for digging, grading, etc. including all charges for operator and all associated charges. | Per <br> Hour | Per <br> Day | Per Week | Per <br> Hour | Per <br> Day | Per Week | Per <br> Hour | Per <br> Day | Per Week | Per <br> Hour | Per <br> Day | Per Week |
| a | Skid steer loader |  |  |  |  |  |  | \$70.00 | \$400.00 | \$1,500.00 |  |  |  |
| b | Rubber tire backhoe |  |  |  |  |  |  | \$75.00 | \$450.00 | \$1,600.00 |  |  |  |
| c | Grade tracker |  |  |  |  |  |  | \$75.00 | \$450.00 | \$1,600.00 |  |  |  |
| d | Spade truck |  |  |  |  |  |  | \$70.00 | \$400.00 | \$1,500.00 |  |  |  |
| 115 | List additional equipment available for use and charge including operator and all associated charges: | Per hour/Per day/Per week |  |  | Per hour/Per day/Per week |  |  | Per hour/Per day/Per week |  |  | Per hour/Per day/Per week |  |  |
| a |  |  |  |  |  |  |  | Trencher <br> \$30/hr, \$240/day, \$960/wk |  |  |  |  |  |
| b |  |  |  |  |  |  |  | Maintenance Equipment \$30/hr, \$240/day, \$960/wk |  |  |  |  |  |
| C |  |  |  |  |  |  |  | Water Truck <br> \$75/hr, \$600/day, \$2200/wk |  |  |  |  |  |

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Tabulation for Landscape Plants and Ground Maintenance Materials and Services - Bid \#12-0006
Opened February 14, 2012 at 1:00 p.m.

| Cost to provide all materials, labor, supervision, fuel, travel, equipment, and tools necessary to perform the requested services | 1 Stop Landscape Supply | Big Earth Landscape Supply | Hazeltine Nurseries, Inc. | John Deere Landscapes |
| :---: | :---: | :---: | :---: | :---: |
| RENTAL EQUIPMENT | \% Mark-up | \% Mark-up | \% Mark-up | \% Mark-up |
| 116 Rental equipment not used in the regular course of landscape services, and not listed above. Billed at net cost plus mark-up. Maximum 15\%. No mark-up of sales tax allowed. Copies of rental invoices must be included with all billings to the SBSC. Rental is for active use of equipment. Payment for inactive use will not be allowed. |  |  | 10\% |  |
| SUBCONTRACTED SERVICES | \% Mark-up | \% Mark-up | \% Mark-up | \% Mark-up |
| 117 Subcontracted services to be billed at net cost plus mark-up. Maximum 15\%. No mark-up of sales tax allowed. Copies of itemized subcontracted services invoices must be included with all billings to the SBSC. |  |  | 10\% |  |
| Notes |  |  |  | Call Tim Petro at 941-9232517 with technical questions or to place orders |
| Contact | John C. Descrosiers | Troy Williams | Daniel R. Mogensen | Keith McGinty |
| Address | 2560 Whitfield Avenue | 2423 Manatee Avenue West | $\begin{gathered} \text { PO Box } 236 \\ \text { Venice, FL } 34284 \end{gathered}$ | 1385 East 36th Street |
|  | Sarasota, FL 34243 | Bradenton, FL 34205 | 2401 North River Road Venice, FL 34292 | Cleveland, OH 44114 |
| Phone | 941-739-1020 | 941-746-4471 | 941-488-8820 | 800-321-5325 x 2550 |
| Fax | 941-751-6344 | 941-746-3286 | 941-488-6236 | 248-581-1433 |
| Federal I.D. | 542098332 |  | 650300478 | 364485550 |
| Email | $\frac{\text { richard }}{}$ @1stoplandscapefl.com | troy @bigearthsupply.com | dmogensen $@ h a z e l t i n e n u r s e r i e s . c o m ~$ | @johndeerelandscapes.com |
|  | Recorded by: Peggy Long |  | Witnessed by: Joyce E. Haney |  |

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Justification for Award to Other Than Low Bidder
Landscape Plants and Ground Maintenance Materials and Services - Bid \#12-0006
Bid Opening February 15, 2012 at 1:00 p.m.

| Item | Vendor | Description |
| :---: | :--- | :--- |
| $103,111(\mathrm{t})$ | 1 Stop Landscape Supply | Awarded to Big Earth Landscape Supply and Hazeltine Nurseries, Inc., as the overall low bids for landscape <br> plants,grounds maintenance materials, and services meeting advertised specifications. |
| $12-18,23,30,41$, <br> $50,53,54,57$, <br> $64,70,73,81$ | John Deere Landscapes | Non-responsive to the requirement that Contractor location must be within 50 driving miles from the Laurel Road Zone <br> office. |
|  |  |  |

